

Message Text

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17

ACTION COME-00

INFO OCT-01 NEA-09 ISO-00 EB-05 RSC-01 DRC-01 /017 W

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P 050625Z SEP 74

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC PRIORITY 8016

UNCLAS TEHRAN 7419

DEPT PASS COMMERCE

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJECT: TRADE AND INVESTMENT OPPORTUNITY: PREFABRICATED BUILDINGS

REF: STATE 182555

1. NAME AND ADDRESS OF VICE MINISTER OF WAR AS FOLLOWS:

GENERAL HASSAN TOUFANIAN
VICE MINISTER OF WAR & CHIEF MILITARY PROCUREMENT
IMPERIAL IRANIAN ARMY, SALTANATABAD, TEHRAN, IRAN
TELEX NO. 2703

2. HOUSING QUESTION WAS DISCUSSED BETWEEN VICE MINISTER AND MAJ. GEN. BRETT, CHIEF, ARMISH/MAAG ON AUGUST 24. REPORTING CABLE AVAILABLE AT NEA/IRN. SUBSTANCE OF DISCUSSION FOLLOWS. WE BELIEVE IT PROVIDES MOST INFORMATION REQUIRED BY POTENTIAL BIDDERS. PLEASE ADVISE IF ADDITIONAL INFORMATION DESIRED.

3. TOUFANIAN STATED GOI ESTIMATES EACH CONTRACT EMPLOYEE WILL BE ACCOMPANIED BY AVERAGE OF 2.5 DEPENDENTS. THUS, A TREMENDOUS NUMBER OF HOUSES AND/OR APARTMENTS WILL BE REQUIRED. TOUFANIAN SHOWED BRETT SEVERAL BROCHURES FURNISHED HIM BY A BRITISH CONSTRUCTION FIRM. FIRM IS OBVIOUSLY PREPARED TO STUDY THE POSSIBILITY OF UNDERTAKING CONSTRUCTION OF LARGE MODULAR, HIGH RISE APARTMENT HOUSES AS WELL AS DUPLEX TYPE HOUSING. TOUFANIAN VERY INTERESTED AND IMPRESSED WITH BRITISH PROPOSAL. HOWEVER, HE REQUESTED BRETT IMMEDIATELY TO INVESTIGATE POSSIBILITY OF

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US FIRMS' UNDERTAKING SUCH A PROJECT. SPECIFICALLY, IRAN WOULD BE

INTERESTED IN US FIRMS UNDERTAKING THE ENTIRE PROJECT. THAT IS, THE US FIRMS WOULD FURNISH ALL MATERIALS (LESS FOUNDATION MATERIALS SUCH AS CEMENT) AND SEE THE BUILDING CONSTRUCTION THROUGH TO COMPLETION. BRETT'S INTERPRETATION IS THAT TOUGANIAN LITERALLY IS MOST INTERESTED IN HAVING FOREIGN CONSTRUCTION FIRMS UNDERTAKE 100 PERCENT OF SUCH A PROJECT HAVING A PROBABLE TOTAL OF SOME 3,000 PLUS DWELLINGS, INCLUDING APARTMENTS/DUPLEX/INDIVIDUAL HOUSES AT SEPARATE LOCATIONS. IT IS MOST LIKELY THAT THESE PROJECTS WOULD BE UNDERTAKEN IN TEHRAN, ISFAHAN AND, IF POSSIBLE, A THIRD LOCATION. TOUFANIAN STATED HE WISHES THE INITIAL CONSTRUCTION TO START IMMEDIATELY. IN THIS REGARD HE IS PROBABLY SPEAKING OF A REQUIREMENT FOR COMPLETION WITHIN NEXT TWO YEARS.

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